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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

Proceeding	91229341
Party	Defendant Treviño, Leobardo
Correspondence Address	ERIK J OSTERRIEDER OSTERRIEDER LLC 511 W PIERCE ST HOUSTON, TX 77019 UNITED STATES ejo@ptclaw.com
Submission	Other Motions/Papers
Filer's Name	Erik J. Osterrieder
Filer's e-mail	ejo@ptclaw.com
Signature	/Erik J. Osterrieder/
Date	09/20/2016
Attachments	Motion to Amend Description.pdf(1114003 bytes)

IN THE UNITED STATES PATENT AND TRADEMARK OFFICE BEFORE THE TRADEMARK TRIAL AND APPEAL BOARD

PIZZERIA UNO CORPORATION,	§
Opposer,	§
	§
v.	§ OPPOSITION No. 91229341
	§
LEOBARDO TREVIÑO,	§ Serial No. 86/900,086
Applicant/Petitioner	§ Design Mark: UNO POR FAVOR
	§ Pub. For Opp. Date: July 5, 2016
	§
v.	§
	§
PIZZERIA UNO CORPORATION,	§ Reg. No. 4,039,247
Registrant	§ Word Mark: CAFE UNO
-	§ Reg. Date: October 11, 2011

APPLICANT AND PETITIONER'S CONSENTED MOTION TO AMEND DESCRIPTION OF GOODS ASSOCIATED WITH ITS MARK UNDER OPPOSITION

Applicant and Petitioner Leobardo Treviño ("Treviño"), through his undersigned attorney, files, with Opposer and Registrant Pizzeria Uno Corporation's consent, this motion to amend the original description of goods to narrow from "alcoholic beverages, except beer; tequila" in International Class 33 to "tequila; mezcal; tequila-based beverages; mezcal-based beverages" in International Class 33 to result in a non-material change to the application. 37 CFR § 2.133(a); TBMP § 514. For assured clarity, tequila is made from blue agave from México and produced in one of five Mexican states (*i.e.*, Jalisco, Guanajuato, Michoacán, Nayarit, or Tamaulipas), whereas mezcal is made from any type of agave from Mexico for mezcal and produced anywhere in México. *See*, Exhibits 1 and 2. Accordingly, Treviño respectfully requests amendment of the original description of goods, as heretofore requested, in order to hasten settlement of the instant opposition and cancellation.

Respectfully submitted,

Dated: September 20, 2016 By: /Erik J. Osterrieder/

Erik J. Osterrieder Osterrieder, LLC 511 West Pierce Street Houston, TX 77019 (713) 201-0303

ejo@ptclaw.com

ATTORNEY FOR APPLICANT/PETITIONER

CERTIFICATE OF TRANSMISSION

This is to certify that a true and correct copy of the foregoing <u>APPLICANT AND PETITIONER'S CONSENTED MOTION TO AMEND DESCRIPTION OF GOODS ASSOCIATED WITH ITS MARK UNDER OPPOSITION</u> was transmitted, via ESTTA, to the Trademark Trial and Appeal Board, on the date of signing below.

Dated: September 20, 2016 By: /Erik J. Osterrieder/

Erik J. Osterrieder Osterrieder, LLC 511 West Pierce Street Houston, TX 77019 (713) 201-0303 ejo@ptclaw.com

ATTORNEY FOR APPLICANT/PETITIONER

CERTIFICATE OF SERVICE

I hereby certify that a true and complete copy of the foregoing <u>APPLICANT AND PETITIONER'S CONSENTED MOTION TO AMEND DESCRIPTION OF GOODS ASSOCIATED WITH ITS MARK UNDER OPPOSITION</u> and exhibit therefor was served by mailing said copy on the date of signing below, via First Class Mail, postage prepaid to:

Wolf Greenfield & Sacks PC John L. Welch 600 Atlantic Avenue Boston, MA 02210

Dated: September 20, 2016 By: /Erik J. Osterrieder/

Erik J. Osterrieder Osterrieder, LLC 511 West Pierce Street Houston, TX 77019 (713) 201-0303 ejo@ptclaw.com

ATTORNEY FOR APPLICANT/PETITIONER

Tequila

From Wikipedia, the free encyclopedia

Tequila (Spanish ● [te'kila]) is a regional specific name for a distilled beverage made from the blue agave plant, primarily in the area surrounding the city of Tequila, 65 km (40 mi) northwest of Guadalajara, and in the highlands (*Los Altos*) of the central western Mexican state of Jalisco. Although tequila is similar to mezcal, modern tequila differs somewhat in the method of its production, in the use of only blue agave plants, as well as in its regional specificity.

The red volcanic soil in the surrounding region is particularly well suited to the growing of the blue agave, and more than 300 million of the plants are harvested there each year.^[1] Agave tequila grows differently depending on the region. Blue agaves grown in the highlands Los Altos region are larger in size and sweeter in aroma and taste. Agaves harvested in the lowlands, on the other hand, have a more herbaceous fragrance and flavor.^[2]

Mexican laws state that tequila can only be produced in the state of Jalisco and limited municipalities in the states of Guanajuato, Michoacán, Nayarit, and Tamaulipas.^[3] Tequila is recognized as a Mexican designation of origin product in more than 40 countries.^[4] It is protected through NAFTA in Canada and the United States,^[5] through bilateral agreements with individual countries such as Japan and Israel,^[5] and has been a protected designation of origin product in the constituent countries of the European Union since 1997.^[5]

Tequila is most often made at a 38% alcohol content (76 U.S. proof) for domestic consumption, but can be produced between 31 and 55% alcohol content (62 and 110 U.S. proof). Per U.S law, tequila must contain at least 40% alcohol (80 U.S. proof) to be sold in the United States. a^[6]



Fields that form part of the UNESCO World Heritage Site Agave Landscape and Ancient Industrial Facilities of Tequila.



From left to right, examples of *plata*, *reposado* and *añejo* tequila

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History

Early history

Tequila was first produced in the 16th century near the location of the city of Tequila, which was not officially established until 1666. The Aztec people had previously made a fermented beverage from the agave plant, long before the Spanish arrived in 1521. When the Spanish conquistadors ran out of their own brandy, they began to distill agave to produce one of North America's first indigenous distilled spirits.^[7]

Some 80 years later, around 1600, Don Pedro Sánchez de Tagle, the Marquis of Altamira, began mass-producing tequila at the first factory in the territory of modern-day Jalisco. By 1608, the colonial governor of Nueva Galicia had begun to tax his products. Spain's King Carlos IV granted the Cuervo family the first license to commercially make tequila.

Don Cenobio Sauza, founder of Sauza Tequila and Municipal President of the Village of Tequila from 1884–1885, was the first to export tequila to the United States, [8] and shortened the name from "Tequila Extract" to just "Tequila" for the American markets. Don Cenobio's grandson Don Francisco Javier gained international attention for insisting that "there cannot be tequila where there are no agaves!" His efforts led to the practice that real tequila can come only from the State of Jalisco.



A distillery oven loaded with agave *piñas* or "pineapples", the first step in the production of tequila post harvest.

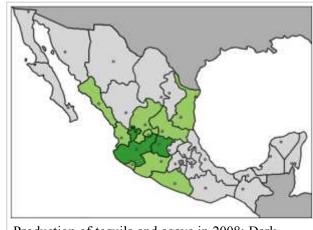
Recent history

Although some tequilas have remained as family-owned brands, most well-known tequila brands are owned by large multinational corporations. However, over 100 distilleries make over 900 brands of tequila in Mexico and over 2,000 brand names have been registered (2009 statistics). Due to this, each bottle of tequila contains a serial number (NOM) depicting in which distillery the tequila was produced. Because only so many distilleries are used, multiple brands of tequila come from the same location.^[9]



A *tahona*, large stone wheel, at the Hacienda Doña Engracia that was used to crush the *piña*. Large, modern distilleries commonly complete this process mechanically.

In 2003,
Mexico
issued a
proposal that
would
require all
Mexicanmade tequila
be bottled in
Mexico
before being
exported to
other
countries.^[10]
The Mexican



Production of tequila and agave in 2008: Dark green for tequila and light green for agave

government said that bottling tequila in Mexico would guarantee

its quality.^[10] Liquor companies in the United States said Mexico just wanted to create bottling jobs in their own country,^[10] and also claimed this rule would violate international trade agreements and was in discord with usual exporting practices worldwide.^[11] The proposal might have resulted in the loss of jobs at plants in California, Arkansas, Missouri, and Kentucky, because Mexican tequila exported in bulk to the United States is bottled in those plants.^[11] On January 17, 2006, the United States and Mexico signed an agreement allowing the continued bulk import of tequila into the United States.^{[11][12][13]} The agreement also created a "tequila bottlers registry" to identify approved bottlers of tequila and created an agency to monitor the registry.^[11]

The Tequila Regulatory Council of Mexico originally did not permit flavored tequila to carry the tequila name. ^[14] In 2004, the Council decided to allow flavored tequila to be called tequila, with the exception of 100% agave tequila, which still cannot be flavored. ^[14]

A new *Norma Oficial Mexicana* (NOM) for tequila (NOM-006-SCFI-2005) was issued in 2006, and among other changes, introduced a category of tequila called *extra añejo* or "ultra-aged" which must be aged a minimum of three years.^[9]

A one-liter bottle of limited-edition premium tequila was sold for \$225,000 in July 2006 in Tequila, Jalisco, by the company Tequila Ley .925. The bottle which contained the tequila was a two-kilo display of platinum and gold. The manufacturer received a certificate from The Guinness World Records for the most expensive bottle of tequila spirit ever sold. [15]

In June 2013, the ban on importation of premium (100% blue agave) tequila into China was lifted following a state visit to Mexico by President Xi Jinping. [4][16] The entry of premium tequila into the country is expected to increase tequila exports by 20 percent within a decade (exports totaled 170 million liters in 2013). [16] Ramon Gonzalez, director of the *Consejo Regulador del Tequila*, estimates that each of the top 16 producers of tequila had invested up to \$3 million to enter the Chinese market. [16] On 30 August 2013, the first 70,380 bottles of premium tequila from ten brands arrived in Shanghai. [4] The arrival happened during an event held at the House of Roosevelt, a well-known club located on The Bund— an area with a long tradition of importing alcoholic beverages in China. [4]

Production



A *jimador* or a worker who harvests the agaves and cuts off the sharp leaves

Planting, tending, and harvesting the agave plant remains a manual effort, largely unchanged by modern farm machinery and relying on centuries-old know-how. The men who harvest it, the *jimadores* [xima'ðores], have intimate knowledge of how the plants should be cultivated, passed down from generation to generation.^[17]

By regularly trimming any *quiotes* ['kjotes] (a several-meter high stalk that grows from the center of the plant), the *jimadores* prevent the agave from flowering and dying early, allowing it to fully ripen. The *jimadores* must be able to tell when each plant is ready to be harvested, and using a special knife called a *coa* (with a circular blade on a long pole), carefully cut away the leaves from the *piña* (the succulent core of the plant). If harvested too late or too early, the *piñas*, which can average around 70 kg (150 lb) in the lowlands to 110 kg (240 lb) in the highlands, [18] will not have the right amount of carbohydrates for fermentation. [19]

After harvesting, the *piñas* ['piṇas] are transported to ovens where they are slowly baked to break down their complex fructans into simple fructoses. Then, the baked *piñas* are either shredded or mashed under a large stone wheel called a *tahona* [ta'ona]. The pulp fiber, or *bagazo* [βa'ɣaso], left behind is often reused as compost or animal feed, but can even be burnt as

fuel or processed into paper. Some producers like to add a small amount of *bagazo* back into their fermentation tanks for a stronger agave flavor in the final product.^[20]

The extracted agave juice is then poured into either large wooden or stainless steel vats for several days to ferment, resulting in a wort, or *mosto* ['mosto], with low alcohol content.^[21] This wort is then distilled once to produce what is called *"ordinario* [orði nario], and then a second time to produce clear "silver" tequila. A few producers distill the product a third time, but this removes much of the agave flavor from the tequila.^[22] From there, the tequila is either bottled as silver tequila, or it is pumped into wooden barrels to age, where it develops a mellower flavor and amber color.^[23]

Usually, the differences in taste between tequila made from lowland and highland agave plants is noticeable. Plants grown in the highlands often yield sweeter and fruitier-tasting tequila, while lowland agaves give the tequila an earthier flavor.^[24]

Fermentation

Unlike other tequila production steps, fermentation is one of the few steps out of the control of human beings. Fermentation is the conversion of sugars and carbohydrates to alcohol through yeast in aerobic conditions, meaning that oxygen is present during the process.^[25] Fermentation is also carried out in a non-aseptic environment which increases the bacterial activity of tequila.^[26] The participation of microorganisms from the environment (yeasts and bacteria) makes fermentation a spontaneous process which gives rise to many byproducts that contribute to the flavor and aroma of tequila.^[26]

During the fermentation process, inoculum is added to the batch to speed the rate of fermentation. When inoculum is added, fermentation can take approximately 20 hours to 3 days. If inoculum is not added, fermentation could take up to 7 days. The rate of fermentation is a key factor in the quality and flavor of tequila produced. Worts fermented slowly are best because the amount of organoleptic compounds produced are greater. The alcohol content at the end of fermentation lies between 4-9%. [26]

Organoleptic compounds

Organoleptic compounds enhance flavor and aroma. These include fusel oil, methanol, aldehydes, organic acids and esters. [26] Production of isoamyl and isobutyl alcohols begins after the sugar level is lowered substantially and continues for several hours after the alcoholic fermentation ends. In contrast, ethanol production begins in the first hours of the fermentation and ends with logarithmic yeast growth. The alcohol content in tequila is affected by three factors. First the amount of isoamyl alcohol and isobutanol is the yeast strain. Second, the carbon:nitrogen ratio. The higher the ratio, the more alcohol produced. And third, the temperature of fermentation. The higher the temperature, the greater concentration of isobutyl and isoamyl alcohols produced. Although if temperatures are too high, this can cause the yeast to become less effective. Similarly, if the temperature is too low, the process occurs too slowly. [26] This can become a large issue in Central Mexico, most precisely the city of Tequila, Jalisco, where most tequila is processed. The average annual temperatures in the city of Tequila can reach 31C. For this reason, tequila producers often use large stainless steel tanks for fermentation. [25] The high molecular weight of alcohol compounds (fusel oil) is what contributes to hangovers.



Tequila Fermentation Vessel in City of Tequila Museum

Yeast

Organoleptic compounds are dependent on yeast. The role of yeast is to, through many enzymatic processes, turn sugars and carbohydrates into alcohol. There are two steps, first in aerobic conditions, yeast is doubled in colony size every four hours. This process goes on for 24-48 hours. Next, yeast turns acetaldehyde into ethyl alcohol which is known as one of the organoleptic compounds produced in fermentation. [25]

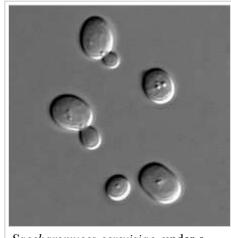
The two main categories of yeast used in tequila are Commercial brewers yeast and yeast that comes from pre cultivated existing yeast that has been preserved. The use of either type of yeast can result in different end products of tequila. [25]

Chemistry

Alcohol content

Tequila is a distilled beverage that is made from the fermentation of the sugars found from the blue agave plant once it has been cooked, the main sugar being fructose. [27] Through the fermentation process, many factors influence the higher alcohol content of tequila, which are molecules such as isobutyl alcohol and isoamyl alcohol, and ethanol. [27] These parameters include, the type of yeast strain, the age of the agave plant itself, temperature, and the carbon/nitrogen ratio. However, the type of yeast strain used and the carbon/nitrogen factors have the biggest influence on the production of higher alcohols, this is not surprising as higher alcohol and ethanol production is an intrinsic property of the metabolism of each strain. [27] The type of yeast most commonly found in tequila is *Saccharomyces cerevisiae*, which contains many strains. [28] For example, CF1 agaves, a type of yeast, produces much more ethanol than a strain of CF2, as the yeast's metabolism mechanisms differ from one another. [27] This factor may be influenced from different agricultural practices that occur to cultivate the different yeasts strains. It was found that the higher the carbon/nitrogen ratio, the higher the production of higher alcohols such as isobutyl alcohol and isoamyl alcohol. A high ratio imparts that there is less nitrogen in the fermentation

process, which results in deamination reactions of amino acids, leading to the synthesis of higher alcohols. [27] The Ehrlich pathway is the name for this process, where a-ceto acids are decarboxylated and transformed to aldehydes and to higher alcohols. [28] The temperature of the fermentation process also greatly effects the alcohol content of the resulting product. For example, a study conducted by Pinal *et al.* found that cultivating two strains at a temperature of 35 degrees as compared to a temperature of 30 degrees produced more isoamyl alcohol. The higher temperature suggests that this is a much more optimal condition for the yeast to ferment the distilled beverage. [27] Lastly the age of the agave plant itself, the older the plant the greater the alcohol production. It was show in a study that the concentration of amyl alcohol increased as the plant aged by a factor 30%. However, it is also found that there is a higher concentration of methanol found when using younger plants. This may be due to differences in agricultural practices that occur when taking care of plants of different ages. [28]



Saccharomyces cerevisiae, under a microscope

Color

Tequila comes in an abundant array of colors that ranges from a simple clear distilled beverage to a dark amber brown. The color of the tequila varies greatly on the aging process and the type of wood used for storage.^[29] The white version of tequila, known as silver tequila or blanco, is the product obtained without or very little additional aging process. As well, the spirit must contain between 38-55% alcohol content, which is fermented from a wort, which contains no less than 51% sugars from the agave plant.^[29] Consuming silver tequila provides for the purest form as little aging has occurred. What is known as gold, joven or oro tequila is usually silver tequila with the addition of grain alcohols and caramel color,^[29] however, some higher end gold tequilas may be a blend of silver



and reposado. Rested (reposado) or aged tequila (añejo) are aged in wooden containers.^[29] The aging process can last between two months and three years and can create or enhance flavors and aromas. The aging process generally imparts a golden color.^[29]

Flavor and aroma

There are more than 300 known compounds in tequila, many of which are produced during the fermentation process, the raw material used, and to a lesser degree, during the maturation. [30] The components that make up tequila do not act individually to give tequila its distinctive flavor and aroma, but rather, depends on the interaction and quantity of each volatile compound. [31] The volatile compounds responsible for the flavor and aroma profiles of the tequila are put into a category called organoleptic compounds and are known to increase in concentration with a slower fermentation process. [32] The organoleptic compounds produced during fermentation include higher order alcohols, methanol, esters, carbonyls, terpenes, and furans. [31]

Higher order alcohols have a strong aroma, and the quantity present in each tequila depends on the carbon:nitrogen ratio and temperature during the cooking and fermentation processes.^[32] Some of the most common alcohols present other than ethanol are: isoamyl alcohol, isobutanol, and 1-propanol.^[31] Methanol is thought to be mainly generated through hydrolysis of methylated pectin which is naturally present in the agave plant, but there has been speculations that it is also partly produced from the enzymatic reactions of yeast strains containing pectin methyl

esterase enzyme which break up the methoxyl group from the pectin.^[31] Nearly 50 different esters identified in tequila which together give rise to the fruit like flavors and smell.^[31] One of the most abundant esters is ethyl acetate which is synthesized during fermentation by the yeast *Saccharomyces cerevisiae*, using alcohol transferase enzyme which links acetic acid to ethanol.^[31] In general, the longer the controlled fermentation period, the higher yield of esters produced.^[32] During the fermentation process, ethanol is oxidized and one of the main compounds produced are acetaldehydes, which adds the flavor necessary for the final product of tequila.^[31] The agave plant contains many terpenes such as vanillin and syringaldehydes which presents a strong and fruity or herbal aroma. It also contains eugenol which can deliver a hint of spicy flavor to the tequila.^[30] Since the production of tequila involves heating, Maillard browning reactions occur, and furans are produced during the thermal degradation of sugar.^[33] The most prominent furanic compounds include 2-furaldehyde and 5-methylfuraldehyde,^[33] which can contribute to the smoky flavor of tequila.^[32]

Volatile compounds that contribute to the overall taste and aroma of tequila can be quantitatively assessed and evaluated by gas chromatography.^[31] Discrimination tests such as duo-trio and triangle tests are also used to evaluate the quality of the tequila.^[30]

Aging

Process

If silver or white tequila is the desired final product, distillation is the final process it undergoes. Rested (Reposado) or aged ($A\tilde{n}ejo$) tequila must be maturated in 200-liter (or larger) white oak barrels for at least 2 months for the first, and 12 months for the last. There are, however, more than 50 different companies producing tequila in the mexican province of Jalisco, with different maturation times according to the variety of tequila and desired quality of the final product.

All companies producing tequila have their aging processes regulated and fiscalized by the Mexican government.



Barrel room for aged (añejo) tequila

Chemistry

The maturation process causes four main chemical transformations to the tequila compounds: (1) decreasing of fusel oils by the char in barrels, which acts as an adsorbing agent. (2) extraction of complex wood constituents by tequila, yielding specific aroma and flavor to the final product. (3) reactions among the components of tequila, creating new chemical compounds and (4) oxidation of the original contents of tequila and of those extracted from wood. The final result of these changes are increased concentrations of acids, esters and aldehydes and a decrease in fuel oil concentration. [26]

Reposado may be rested in oak barrels or casks as large as 20,000 liters (5,280 gallons), allowing for richer and more complex flavors. The preferred oak comes from the US, France, or Canada, and is usually white oak. Some companies char the wood to impart a smoky flavor, or use barrels previously used with different kinds of alcohol (e.g. whiskey or wine). Some *reposados* can also be aged in new wood barrels to achieve the same woody flavor and smoothness, but in less time.^[34]

Añejos are often rested in barrels previously used to rest *reposados*. The barrels cannot be more than 600 liters (158 gallons), and most are in the 200-liter (52-gallon) range. Many of the barrels used are from whiskey distilleries in the US or Canada, and Jack Daniels barrels are especially popular.^[23] This treatment creates many of the aspects of the dark color and more complex flavors of the *añejo* tequila. After aging of at least one year, the *añejo* can be removed from the wood barrels and placed in stainless steel tanks to reduce the amount of evaporation that can occur in the barrels.^[34]

Threats to quality

TMA (*tristeza y muerte de agave* — "agave depression and death") is a blight that has reduced the production of the agave grown to produce tequila. This has resulted in lower production and higher prices throughout the early 21st century, and due to the long maturation of the plant, will likely continue to affect prices for years to come.^[35]

Tequila being rested or aged in oak barrels

"Tequila worm" misconception

Only certain *mezcals*, usually from the state of Oaxaca, are ever sold *con gusano* (with worm). They are added as a marketing gimmick^[36] and are not traditional. The tequila regulatory council does not allow *gusanos* or scorpions (which are sometimes also added to mezcals) to be included in tequila bottles.^[36] The worm is actually the larval form of the moth *Hypopta agavis*, which lives on the agave plant. Finding one in the plant during processing indicates an infestation and, correspondingly, a lower-quality product. However, this misconception continues, despite effort and marketing to represent tequila as a premium liquor—similar to the way Cognac is viewed in relation to other brandies.^{[37][38]}



A young agave plant

Norma Oficial Mexicana

The *Norma Oficial Mexicana* (NOM) applies to all processes and activities related to the supply of agave, production, bottling, marketing, information, and business practices linked to the distilled alcoholic beverage known as tequila. Tequila must be produced using agave of the species Tequilana Weber Blue variety, grown in the federal states and municipalities indicated in the Declaration.

Furthermore, the NOM establishes the technical specifications and legal requirements for the protection of the Appellation of Origin of "Tequila" in accordance with the current General Declaration of Protection of the Appellation of Origin of "Tequila", the Law, the Industrial Property Law, the Federal Consumer Protection Law and other related legal provisions. [6]

All authentic, regulated tequilas will have a NOM identifier on the bottle. The important laws since 1990 were NOM-006-SCFI-1993, the later update NOM-006-SCFI-1994, and the most recent revision in late 2005, NOM-006-SCFI-2005.

The number after NOM is the distillery number, assigned by the government. NOM does not indicate the location of the distillery, merely the parent company or, in the case where a company leases space in a plant, the physical plant where the tequila was manufactured.

Storage condition

Unlike wine that contains tannins which may change over time, even in a bottle if proper storage conditions are not met, spirituous liquors like tequila do not change much once they are bottled. Since tequila is a distilled liquor, it does not require strict storage conditions like wine does, and the same goes with most other distilled spirits such as whiskey, rum, or vodka. Furthermore, because the characteristics and certain quality (flavor, aroma, color, etc.) of the tequila are determined during the aging process inside wood barrels, the quality of the tequila should remain relatively constant after they are bottled. To maintain the quality of tequila, at least three conditions should be met: constant and moderate temperature (60 to 65 °F), no exposure to direct sunlight, and maintenance of proper seal of the bottle. Also, storage conditions will have more effect on the taste of aged tequila rather than the un-aged tequila. For instance, if stored in improper conditions, the dark and more complex flavors of the añejo tequila are more likely to be tainted than the blanco or the silver tequila.

Once the bottle is opened, the tequila will be subject to oxidation which will continue to happen even if no more oxygen is introduced. In addition, if the bottle has more room for air, the process of oxidation occurs faster on the liquor remaining inside the bottle. [40] Therefore, it may be the best to consume the tequila within one or two years after opening. [39] For the most part, the change in quality of tequila is due to extreme conditions of improper storage, not due to oxidation. [40]

Types

The two basic categories of tequila are *mixtos* and 100% agave. *Mixtos* use no less than 51% agave, with other sugars making up the remainder. *Mixtos* use both glucose and fructose sugars.

Tequila is usually bottled in one of five categories:^[9]

- Blanco ['blanko] ("white") or plata ['plata] ("silver"): white spirit, unaged and bottled or stored immediately after distillation, or aged less than two months in stainless steel or neutral oak barrels
- *Joven* ['xoβen] ("young") or *oro* ['oro] ("gold"): unaged silver tequila that may be flavored with caramel coloring, oak extract, glycerin, or sugar-based syrup. Could also be the result of blending silver tequila with aged or extra-aged tequila.
- Reposado [repoˈsaðo] ("rested"): aged a minimum of two months, but less than a year in oak barrels of any size



Tequilas of various styles

- Añejo [a'nexo] ("aged" or "vintage"): aged a minimum of one year, but less than three years in small oak barrels
- *Extra Añejo* ("extra aged" or "ultra aged"): aged a minimum of three years in oak barrels, this category was established in March 2006.

With 100% agave tequila, *blanco* or *plata* is harsher with the bold flavors of the distilled agave up front, while *reposado* and *añejo* are smoother, subtler, and more complex. As with other spirits aged in casks, tequila takes on the flavors of the wood, while the harshness of the alcohol mellows. The major flavor distinction with 100% agave tequila is the base ingredient, which is more vegetal than grain spirits (and often more complex).

Brands

The Consejo Regulador del Tequila (Tequila Regulatory Council) reported 1377 registered brands from 150 producers for the year 2013. [41]

Serving

In Mexico, the most traditional way to drink tequila is neat, without lime and salt. It is popular in some regions to drink fine tequila with a side of sangrita—a sweet, sour, and spicy drink typically made from orange juice, grenadine (or tomato juice), and hot chilli. Equal-sized shots of tequila and sangrita are sipped alternately, without salt or lime. [42] Another popular drink in Mexico is the bandera (flag, in Spanish), named after the Flag of Mexico, it consists of three shot glasses, filled with lime juice (for the green), white tequila, and sangrita (for the red).

Outside Mexico, a single shot of tequila is often served with salt and a slice of lime. This is called *teguila cruda* and is sometimes referred to as "training wheels", "lick-sip-suck", or "lick-shoot-suck" (referring to the



way in which the combination of ingredients is imbibed). The drinkers moisten the back of their hands below the index finger (usually by licking) and pour on the salt. Then the salt is licked off the hand, the tequila is drunk, and the fruit slice is quickly bitten. Groups of drinkers often do this simultaneously. Drinking tequila in this way is often erroneously called a Tequila Slammer, [43] which is in fact a mix of tequila and carbonated drink. Though the traditional Mexican shot is tequila by itself, lime is the fruit of choice when a chaser must be used.^[44] The salt is believed to lessen the "burn" of the tequila and the sour fruit balances and enhances the flavor. In Germany and some other countries, tequila oro (gold) is often consumed with cinnamon on a slice of orange after, while tequila blanco (white) is consumed with salt and lime. Finally, as with other popular liquors, a number of shot-related drinking games and "stunt" drinks are used, such as body shots.

If the bottle of tequila does not state on the label that it is manufactured from 100% blue agave (no sugars added), then, by default, that tequila is a mixto (manufactured from at least 60% blue agave). Some tequila distilleries label their tequila as "made with blue agave" or "made from blue agave." However, the Tequila Regulatory Council has stated only tequilas distilled with 100% agave can be designated as "100% agave". [45]

Some distillers of lower-quality tequila have marketed their product to be served "ice-cold chilled" when used as a shot. Chilling any alcohol can be used to reduce the smell or flavors associated with a lower-quality product. Any alcoholic product, when served as a chilled shot, may be more palatable to the consumer.



Bandera of Mexican Tequila

Many of the higher-quality, 100% agave tequilas do not impart significant alcohol burn, and drinking them with salt and lime is likely to remove much of the flavor. These teguilas are usually sipped from a snifter glass rather than a shot glass, and savoured instead of quickly gulped. Doing so allows the taster to detect subtler fragrances and flavors that would otherwise be missed. [46]

Tequila glasses

When served neat (without any additional ingredients), tequila is most often served in a narrow shot glass called a caballito (little horse, in Spanish),^[47] but can often be found in anything from a snifter to a tumbler.

The Consejo Regulador del Tequila approved an "official tequila glass" in 2002 called the Ouverture Tequila glass, made by Riedel.^[48]

The margarita glass, frequently rimmed with salt or sugar, is a staple for the entire genre of tequila-based mixed drinks, including the margarita.

Cocktails

A variety of cocktails are made with tequila, including the margarita, a cocktail that helped make tequila popular in the United States. The traditional margarita uses tequila, Cointreau, and lime juice, [49] though many variations exist. A popular cocktail in Mexico is the *Paloma*. Also, a number of martini variants involve tequila, and a large number of tequila drinks are made by adding fruit juice. These include the Tequila Sunrise and the Matador. Sodas and other carbonated drinks are a common mixer, as in the Tequila Slammer.



U.S. regulation

Under U.S. law (27 CFR 5.22 (g)), Tequila cannot be sold in the U.S. at under 40% alcohol concentration (80 U.S. proof).

Canadian regulation

According to the Food and Drug Regulations^[50] in Canada:

- Tequila is defined as an *alcoholic beverage* in the category of *Liqueurs and Spirituous Cordials*.^[51]
- Listed in B.02.090, only spirits produced in accordance with the laws of Mexico for production of Tequila for consumption in Mexico can be labelled, packaged, sold or advertised as Tequila in Canada, although diluting the alcoholic strength of the Tequila with water after importation is allowed:
 - (1) Subject to subsection (2),^[50] no person shall label, package, sell or advertise any food as Tequila, or in such a manner that it is likely to be mistaken for Tequila unless it is Tequila manufactured in Mexico as Tequila in accordance with the laws of Mexico applicable in respect of Tequila for consumption in Mexico.
 - (2) A person may modify Tequila that is imported for the purpose of bottling and sale in Canada as Tequila by the addition of distilled or otherwise purified water to adjust the Tequila to a required strength. SOR/93-603, s. 5.^[51]

Other uses

In 2008, Mexican scientists discovered a method to produce tiny, nanometer-sized synthetic diamonds from 80-proof (40% alcohol) tequila, which they said has the optimal range of water to ethanol for producing synthetic diamonds. This process involves heating the tequila to over 800 °C (1,400 °F) to break its molecular structure and be vaporized into gaseous hydrogen, carbon, and various simple molecules. The carbon molecules are then settled

upon steel or silicon trays to form a thin and pure uniform layer.^[52] Inexpensive to produce, although far too small for use as jewels, the tiny diamonds were hoped to have numerous commercial and industrial applications such as in computer chips or cutting instruments.^{[53][54]}

See also

- Beer in Mexico
- Mexican cuisine
- Mexican wine
- Mezcal
- Pulque

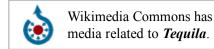
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External links

National Chamber for the Tequila Industry (http://www.tequileros.org)



- Tequila Product List, News, NOM Database (http://www.tequila.net)
- Consejo Regulador del Tequila A.C. (http://www.crt.org.mx)
- Tequila Database (http://www.crushedagave.com/tequila-listings/)
- List of Tequila Brands (http://www.drinkswap.com/tequila/ingredients.htm)

Categories: Tequila | Mexican products with protected designation of origin | Mexican alcoholic beverages | Mexican distilled beverages

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Mezcal

From Wikipedia, the free encyclopedia

Mezcal (or mescal) (♠¹/mɛsˈkæl/) is a distilled alcoholic beverage made from any type of agave plant native to Mexico. The word *mezcal* comes from Nahuatl *mexcalli* [meʃˈkalːi] *metl* [met͡l] and *ixcalli* [iʃ ˈkalːi] which means "oven-cooked agave".[1]

The agave grows in many parts of Mexico, though most mezcal is made in Oaxaca. [2] It can also be made in Durango, Guanajuato, Guerrero, San Luis Potosí, Tamaulipas, Zacatecas, and the recently approved Michoacan. [3] A saying attributed to Oaxaca regarding the drink is: "*Para todo mal, mezcal, y para todo bien, también.*" ("For every ill, Mezcal, and for every good as well."). [4][5]

It is unclear whether distilled drinks were produced in Mexico before the Spanish Conquest. [6] The Spaniards were introduced to native fermented drinks such as pulque, also made from the agave plant. Soon, the conquistadors began experimenting with the agave plant to find a way to make a distillable fermented mash. The result was mezcal. [7]



Various views of a bottle of mezcal. The worm can be seen in the middle image, at the bottom of the bottle.

Today, mezcal is still made from the heart of the agave plant, called the $pi\tilde{n}a$, much the same way it was 200 years ago, in most places. [4][8] In Mexico, mezcal is generally consumed straight and has a strong smoky flavor. [8] Though mezcal is not as popular as tequila (made specifically from the blue agave in select regions of the country), Mexico does export the product, mostly to Japan and the United States, and exports are growing. [9][10]

Despite the similar name, mezcal does not contain mescaline or other psychedelic substances.^[11]

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 - 3.1 Varietals
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History

The agave was one of the most sacred plants in pre-Spanish Mexico, and had a privileged position in religious rituals, mythology and the economy. Cooking of the "piña" or heart of the agave and fermenting its juice was practiced. The origin of this drink has a myth. It is said that a lightning bolt struck an agave plant, cooking and opening it, releasing its juice. For this reason, the liquid is called the "elixir of the gods". [12] However, it is not certain whether the native peoples of Mexico had any distilled liquors prior to the Spanish Conquest. [6]

Upon introduction, these liquors were called *aguardiente* (literally fire water or fiery water). The Spanish had known distillation processes since the eighth century and had been used to drinking hard liquor. They brought a supply with them from Europe, but when this ran out, they began to look for a substitute. They had been introduced to pulque and other drinks based on the agave or agave plant, so they began experimenting to find a way to make a product with a higher alcohol content. The result is mezcal.^[7]

Sugarcane and grapes, key ingredients for beverage alcohol, were two of the earliest crops introduced into the New World, but their use as source stocks for distillation was opposed by the Spanish Crown, fearing unrest from producers at home. Still requiring a source of tax revenue, alcohol manufactured from local raw materials such as agave was encouraged instead. [7]



A cantaro jar for serving mezcal made from barro negro pottery.

The drinking of alcoholic beverages such as pulque was strongly restricted in the pre-Hispanic period. Taboos against drinking to excess fell away after the conquest, resulting in problems with public drunkenness and disorder. This conflicted with the government's need for the tax revenue generated by sales, leading to long intervals promoting manufacturing and consumption, punctuated by brief periods of severe restrictions and outright prohibition.^[7]

Travelers during the colonial period of Mexico frequently mention mezcal, usually with an admonition as to its potency. Alexander von Humboldt mentions it in his Political Treatise on the Kingdom of New Spain (1803), noting that a very strong version of mezcal was being manufactured clandestinely in the districts of Valladolid (Morelia), Mexico State, Durango and Nuevo León. He mistakenly observed that mezcal was obtained by distilling pulque, contributing to its myth and mystique. Spanish authorities, though, treated pulque and mezcal as separate products for regulatory purposes.^[7]

Edward S. Curtis described in his seminal work *The North American Indian* the preparation and consumption of mezcal by the Mescalero Apache Indians: "Another intoxicant, more effective than *túlapai*, is made from the mescal--not from the sap, according to the Mexican method, but from the cooked plant, which is placed in a heated pit and left until fermentation begins. It is then ground, mixed with water, roots added, and the whole boiled and set aside to complete fermentation. The Indians say its taste is sharp, like whiskey. A small quantity readily produces intoxication.".^[13] This tradition has recently been revived in the Guadalupe Mountains National Park^[14]

Regulation

Internationally, mezcal has been recognized as an Appellation of Origin (AO, DO) since 1994. [15][16] There is also a Geographical Indication (GI), originally limited to the states of Oaxaca, Guerrero, Durango, San Luis Potosí and Zacatecas. Similar products are made in Jalisco, Guanajuato, Michoacán, and Tamaulipas, but these have not been included in the mezcal DO. [16]

Within Mexico, mezcal is regulated under Norma Oficial Mexicana (NOM) regulations, originally NOM-070-SCFI-1994 (in 1994), by the industry body Consejo Mexicano Regulador de la Calidad del Mezcal A.C. (COMERCAM, the Mexican Regulatory Council for Mezcal Quality). This regulation became law in 2003, and certification began in 2005. [17]

The regulations have been controversial, not only from small artisanal producers for whom the cost of certification is prohibitive, but also from traditional producers outside the chosen GI states. Not only are the latter prohibited from calling their product Mezcal, under the new regulation NOM 199 issued in late 2015, they must label it **Komil**, a little-known word for intoxicating drink from the Nahuatl language, and must not list the varieties of agave and maguey that are used. [18]

Mezcal agave

The agave plant is part of the Agavaceae family, which has almost 200 subspecies; see list of Agave species. [2] The mezcal agave has very large, thick leaves with points at the ends. When it is mature, it forms a "piña" or heart in the center from which juice is extracted to convert into mezcal. It takes between seven and fifteen years for the plant to mature, depending on the species and whether it is cultivated or wild. [19] Agave fields are a common sight in the semi-desert areas of Oaxaca state and other parts of Mexico. [12]



A typical maguey landscape.

Varietals

Mezcal is made from over 30 agave species, varietals, and subvarietals, by contrast with tequila, which is made only with blue agave; [20] of these, seven are particularly notable. [16] There is no exhaustive list, as the regulations allow any agaves, provided that they are not used as the primary material in other governmental Denominations of Origin. [21] Notably, this regulation means that mezcal *cannot* be made from blue agave. The term *silvestre* "wild" is sometimes found, but simply means that the agaves are wild (foraged, not cultivated); it is not a separate varietal.

Most commonly used is *espadin* "smallsword" (Agave angustifolia (Haw.), var. espadín), [16] the predominant agave in Oaxaca. [20] The next most important are *arroqueño* (Agave americana (L.) var. oaxacensis, sub-varietal arroqueño), [22] *cirial* (Agave Karwinskii (Zucc.)), *barril* (Agave rodacantha (Zucc.) var. barril), *mexicano* (Agave macroacantha or Agave rhodacantha var. mexicano, also called *dobadaan*)[a] and *cincoañero* (Agave canatala roxb). The most famous wild agave is *tobalá* (Agave potatorum (Zucc.)). [16][24] Others include *madrecuixe*, and *tepeztate*. Various other varietals of Agave karwinskii are also used, such as bicuixe and madrecuixe. [23]

Production

Traditionally, mezcal is handcrafted by small-scale producers.^[4] A village can contain dozens of production houses, called *fábricas* or *palenques*,^[8] each using methods that have been passed down from generation to generation, some using the same techniques practiced 200 years ago.^[25]

The process begins by harvesting the plants, which can weigh 40 kg each, extracting the $pi\tilde{n}a$, or heart, by cutting off the plant's leaves and roots. The $pi\tilde{n}as$ are then cooked for about three days, often in pit ovens, which are earthen mounds over pits of hot rocks. This underground roasting gives mezcal its intense and distinctive smoky flavor. They are then crushed and mashed (traditionally by a stone wheel turned by a horse) and then left to ferment in large vats or barrels with water added.



Inside a mezcal producer in Jantetelco, Morelos

The mash is allowed to ferment, the resulting liquid collected and distilled in either clay or copper pots which will further modify the flavor of the final product. The distilled product is then bottled and sold. Unaged mezcal is referred to as *joven*, or young. Some of the distilled product is left to age in barrels between one month and four years, but some can be aged for as long as 12 years. American Mezcal can reach an alcohol content of 55%. Like tequila, mezcal is distilled twice. The first distillation is known as *punta*, and comes out at around 75 proof (37.5% alcohol by volume).

The liquid must then be distilled a second time to raise the alcohol percentage.

Mezcal is highly varied, depending on the species of agave used, the fruits and herbs added during fermentation and the distillation process employed, creating subtypes with names such as *de gusano, tobalá, pechuga, blanco, minero, cedrón, de alacran, creme de café* and more.^[5] A special recipe for a specific mezcal type known as *pechuga* uses cinnamon, apple, plums, cloves, and other spices that is then distilled through chicken, duck, or turkey breast. It is made when the specific fruits used in the recipe are available, usually during November or December. Other variations flavor the mash with cinnamon, pineapple slices, red bananas, and sugar, each imparting a particular character to the mezcal.^[19] Most mezcal, however, is left untouched, allowing the flavors of the agave used to come forward.

Not all bottles of mezcal contain a "worm" (actually the larva of a moth, *Hypopta agavis* that can infest agave plants), but if added, it is added during the bottling process.^[19] There are conflicting stories as to why such would be added. Some state that it is a marketing ploy.^[8] Others state that it is there to prove that the mezcal is fit to drink,^[2] and still others state that the larva is there to impart flavor.^{[12][19]}

The two types of mezcal are those made of 100% agave and those mixed with other ingredients, with at least 80% agave. Both types have four categories. White mezcal is clear and hardly aged. Dorado (golden) is not aged but a coloring agent is added. This is more often done with a mixed mezcal. Reposado or $a\tilde{n}ejado$ (aged) is placed in wood barrels from two to nine months. This can be done with 100% agave or mixed mezcals. $A\tilde{n}ejo$ is aged in barrels for a minimum of 12 months. The best of this type are generally aged from 18 months to three years. If the $a\tilde{n}ejo$ is of 100% agave, it is usually aged for about four years. [2]

Mexico has about 330,000 hectares cultivating agave for mezcal, owned by 9,000 producers.^[10] Over 6 million liters are produced in Mexico annually, with more than 150 brand names.^[26]



A typical earthen oven for roasting maguey hearts



Roasted maguey (agave) hearts



Grinding cooked maguey hearts



Gusano de Maguey in a bottle, waiting to be added to finished bottles of Mezcal

The industry generates about 29,000 jobs directly and indirectly. Certified production amounts to more than 2 million liters; 434,000 liters are exported, generating 21 million dollars in income. To truly be called mezcal, the liquor must come from certain areas. States that have certified mezcal agave growing areas with production facilities are Durango, Guanajuato, Guerrero, Oaxaca, San Luis Potosí, Tamaulipas, and Zacatecas. About 30 species of agave are certified for use in the production of mezcal. [10] Oaxaca has 570 of the

625 mezcal production facilities in Mexico,^[26] but some in-demand mezcals come from Guerrero, as well.^[7] In Tamaulipas, 11 municipalities have received authorization to produce authentic mezcal with the hopes of competing for a piece of both the Mexican national and international markets. The agave used here is *agave Americano*, *agave verde* or *maguey de la Sierra*, which are native to the state.^[27]

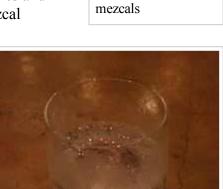
Drinking

In Mexico, mezcal is generally drunk straight, not mixed in a cocktail. [4][8] Mezcal is generally not mixed with any other liquids, but is often accompanied with sliced oranges sprinkled with a mixture of ground fried larvae, ground chili peppers, and salt called *sal de gusano*, which literally translates as "worm salt".

Exportation

In the last decade or so, mezcal, especially from Oaxaca, has been exported.^[7] Exportation has been on the increase and government agencies have been helping smaller-scale producers obtain the equipment and techniques needed to produce higher quantities and qualities for export. The National Program of Certification of the Quality of Mezcal certifies places of origin for export products. Mezcal is sold in 27 countries on three continents. The two countries that import the most are the United

States and Japan.^[10] In the United States, a number of entrepreneurs have teamed up with Mexican producers to sell their products in the country, by promoting its handcrafted quality, as well as the Oaxacan culture strongly associated with it.^[8]



Selection of bottled

Mezcal on the rocks

Festival

The state of Oaxaca sponsors the International Mezcal Festival every year in the capital city, Oaxaca de Juárez. There, locals and tourists can sample and buy a large variety of mezcals made in the state. Mezcals from other states, such as Guerrero, Guanajuato, and Zacatecas also participate. This festival was started in 1997 to accompany the yearly Guelaguetza festival. In 2009, the festival had over 50,000 visitors, and brought in 4 million pesos to the economy. [28]

See also

- Mexican beer
- Mexican cuisine
- Mexican wine
- Santiago Matatlán
- Snake wine
- Tequila

Notes

References

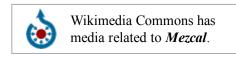
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Further reading

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- Fox Latino: "Mexico's Traditional Spirit Mezcal Takes Over U.S. Bars" slideshow (http://latino.foxnews.com/latino/lifestyle/slideshow/2013/08/01/mexico-traditional-spirit-takes-over-new-york-bars/?intcmp=related #slide=1)

External links

- Mezcal (http://mezcales.org)
- Mezcales Tradicionales de los Pueblos de México (http://mezcalestra dicionales.mx/) A NGO which promotes historical practices and customs in the elaboration of Mezcal through informative degustations.



- Mezcal Brands (http://www.mercadodemezcal.com/) Mezcal brands sold in the United States.
- Best Mezcals as Reported by Ratings Aggregator Proof66 (http://www.proof66.com/liquor/mezcal.html)

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